

SERIAL 07032 C AIR QUALITY MONITORING EQUIPMENT AND ACCESSORIES

DATE OF LAST REVISION: January 2, 2008 CONTRACT END DATE: January 31, 2011

CONTRACT PERIOD THROUGH JANUARY 31, 2011

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **AIR QUALITY MONITORING EQUIPMENT & ACCESSORIES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **January 2, 2008**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

CH/ks
Attach

Copy to: Clerk of the Board
Beth Saey, Air Quality
Materials Management

(Please remove Serial 01157-C from your contract notebooks)

INVITATION FOR BID FOR: AIR QUALITY MONITORING EQUIPMENT & ACCESSORIES

1.0 INTENT:

The intent of this solicitation is to establish a source or sources for products used for air quality monitoring by Maricopa County.

A Multiple Award shall be made only if the Procurement Officer determines in writing that a single Award is not advantageous to Maricopa County. A Multiple Award shall be limited to the least number of suppliers necessary to meet the requirements of the Using Agency.

MARICOPA COUNTY RESERVES THE RIGHT TO ADD SUPPLIERS TO THIS AGREEMENT OVER ITS TERM TO ENSURE ADEQUATE COMPETITION. ANY SUPPLIERS SUBSEQUENTLY ADDED SHALL COMPLY FULLY WITH THE PROVISIONS OF THIS AGREEMENT.

2.0 SPECIFICATIONS:

2.1 PRODUCT REQUIREMENTS (CATEGORIZED):

2.1.1 Analyzers:

- 2.1.1.1 Ozone
- 2.1.1.2 NOY
- 2.1.1.3 NOX
- 2.1.1.4 CO Gas Analyzer
- 2.1.1.5 SO2 Gas Analyzer

2.1.2 Multi-Gas Calibrators

2.1.3 Air Samplers:

- 2.1.3.1 Sequential
- 2.1.3.2 Continuous Duty

2.1.4 Air Quality Data Loggers

2.1.5 Various Calibration Gasses

2.1.6 Various Accessories (as identified on EXHIBIT 2):

- 2.1.6.1 Filters
- 2.1.6.2 Pumps
- 2.1.6.3 Flow/Pressure Sensors and Meters
- 2.1.6.4 Diaphragms
- 2.1.6.5 Valves: Pressure relief, check, drain, etc.
- 2.1.6.6 Photometers
- 2.1.6.7 Anemometer Drives
- 2.1.6.8 O-ring Kits
- 2.1.6.9 Tubing
- 2.1.6.10 Others

2.2 USAGE REPORT:

The Contractor shall furnish the County a quarterly usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

2.3 DELIVERY:

Delivery shall be F.O.B. Destination within thirty (30) days of receipt of Using Agency purchase order, to any delivery location within Maricopa County.

2.4 EXPEDITED DELIVERY:

2.4.1 If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency.

2.4.2 The Using Agency shall not advise the Contractor to proceed with an expedited shipment until acceptable terms are agreed upon and a purchase order is issued. Upon agreeing to the additional costs, the Using Agency shall advise the Contractor to proceed.

2.4.3 Upon receipt of material(s) and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed agreed to costs. The Using Agency shall retain all documents related to these costs within the agency purchase file.

2.5 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

2.5.1 Contract Serial number.

2.5.2 Contractor's name and address.

2.5.3 Using Agency name and address.

2.5.4 Using Agency purchase order number.

2.5.5 A description of product(s) shipped, including item number(s), quantity (ies), number of containers and package number(s), as applicable.

2.6 OPERATING MANUALS:

Upon delivery, Contractor shall provide comprehensive operational manuals, service manuals and schematic diagrams, if required by the Using Agency.

2.7 SAMPLES:

The Contractor may be requested to furnish samples of material(s) bid for examination by the County. Any materials so requested shall be furnished within _ () working days from the date of request and furnished at no cost to the County and sent to the address designated in the requesting correspondence.

2.8 ACCEPTANCE:

Upon delivery and/or successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

2.9 DISCONTINUED MATERIALS:

2.9.1 In the event that a manufacturer discontinues materials, the County may allow the Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new material, the Contractor shall provide the following to the County:

2.9.1.1 Documentation from the manufacturer that the material has been discontinued.

2.9.1.2 Documentation that names the replacement material.

2.9.1.3 Documentation that provides clear and convincing evidence that the replacement material meets or exceeds all specifications required by the original solicitation.

2.9.1.4 Documentation that provides clear and convincing evidence that the replacement material will be compatible with all the functions or uses of the discontinued material.

2.9.1.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued material.

2.9.2 Material discontinuance applies only to those materials specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.10 WARRANTY:

The minimum warranty period shall be twelve (12) months for both parts and labor. Warranty repair and/or replacement shall be performed at no additional charge to the County. All warranty periods shall begin upon acceptance by the Using Agency.

2.11 BRAND NAME:

The County reserves the right to request samples to determine quality and acceptability of materials bid by Contractor. In some cases, brand names have been listed in order to define the desired quality and are not intended to be restrictive or to limit competition. Materials substantially equivalent to those designated shall qualify for consideration.

2.12 MODEL / YEAR OF MATERIALS:

The County will only accept bids offering current model / year equipment / material(s).

2.13 TRADE-INS:

Contractor is required to submit prices on trade-in(s) if requested by County. Whether materials will actually be traded is at the option of the County.

2.14 INVOICES AND PAYMENTS:

2.14.1 **The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:**

2.14.1.1 Company name, address and contact

2.14.1.2 County bill-to name and contact information

2.14.1.3 Contract Serial Number

2.14.1.4 County purchase order number

- 2.14.1.5 Invoice number and date
- 2.14.1.6 Payment terms
- 2.14.1.7 Date of service or delivery
- 2.14.1.8 Quantity (number of days or weeks)
- 2.14.1.9 Description of Purchase (product or services)
- 2.14.1.10 Pricing per unit of purchase
- 2.14.1.11 Freight (if applicable)
- 2.14.1.12 Extended price
- 2.14.1.13 Total Amount Due

Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.14.2 Payment will be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Contractor shall fill out an EFT Enrollment form (to be provided by the Procurement Officer) or as located on the County Department of Finance Website as a fillable PDF document (www.maricopa.gov/finance/).

2.14.3 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.15 TAX:

Tax shall not be levied against labor. Sales/use tax will be determined by County. Tax will not be used in determining low price.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed-price purchasing contract to cover a three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options, (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract annual anniversary date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Consumer Price Index or by performing a market survey.

3.4 INDEMNIFICATION:

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions or mistakes relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

3.5 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.6 INTERNET ORDERING CAPABILITY:

It is the intent of the County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.7 NO GUARANTEED QUANTITIES.

The Contractor understands and hereby acknowledges that the County makes no representations nor guarantees the Contractor any minimum or maximum number of units of product(s) to be provided under this Contract

3.8 ORDERING AUTHORITY.

3.8.1 The Contractor should understand that any request for purchase of product(s) shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.8.2 County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.

3.8.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the product(s) is the only document necessary for Customers to purchase and for the Contractor to proceed with delivery of product(s) available under this Contract.

3.8.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

3.9 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

CHARLES HINEGARDNER, PROCUREMENT OFFICER, 602-506-6476
(chinegar@mail.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.10 EVALUATION CRITERIA.

3.10.1 The evaluation of bids shall be based on, but will not be limited to, the following:

3.10.1.1 Compliance with specifications.

3.10.1.2 Price.

3.10.1.3 Determination of responsibility.

3.10.2 The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.11 SUBMISSION PRICE CLARITY.

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS.

Contractors shall provide two (2) hardcopies and one (1) electronic copy of the pricing page (Attachment A shall be in Excel format, NO pdf files), on CD. Contractors are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **The owner, corporate official or partner who has been authorized to make such commitments must sign bids.**

3.12.1 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

The Contractor shall provide copies of its sales literature and brochures and copies of any manufacturer's technical and/or descriptive literature regarding the material(s) the Contractor proposes to provide. Literature shall include sufficient, in-detail, to allow full and fair evaluation of the material(s) submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

3.13 CONTRACTOR REVIEW OF DOCUMENTS.

The Contractor must review its Bid submission to assure the following requirements are met.

3.13.1 **Mandatory:** Two (2) hardcopies, and one (1) electronic copy (Excel format only) of ATTACHMENT A (Pricing page) on a CD;

3.13.2 **Mandatory:** Attachment “A”, Pricing (Excel format only);

3.13.3 **Mandatory:** Attachment “B”, Agreement

3.13.4 **Mandatory:** Attachment “C”, References.

3.14 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

3.14.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

3.14.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;

3.14.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

3.14.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and

3.14.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.

3.14.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contract.

3.14.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

3.15 POST AWARD MEETING:

The Contractor may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

AGILAIRE LLC, 11020 SOLWAY SCHOOL RD, FAIRVIEW TECH CENTER, STE 104, KNOXVILLE, TN 37931

PRICING SHEET NIGP 4930403

	YES	NO
ACCEPT FUTURE SOLICITATIONS VIA EMAIL:	[X]	[]
WILL ACCEPT PROCUREMENT CARD:	[X]	[]
WILL OFFER REBATE (CASH OR CREDIT) IF COUNTY USES PROCUREMENT CARD: (Payment shall be made within 48 hrs utilizing the Purchasing Card)	[]	[X] _____ % REBATE
OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:	[X]	[]

1.0 PRICING:

	CATEGORIES	DO YOU PROVIDE ? (Y/N)	BRAND	PRICE (+/-) % OF CURRENT CATALOG
4.0	<u>Air Quality Data Loggers</u>	<u>Y</u>	<u>ESC</u>	<u>-10</u> %
6.0	<u>Various Accessories</u> (from EX. 2)	<u>Some</u>	<u>ESC</u>	<u>0</u> %

Terms:	1% 30 Net 31
Vendor Number:	W000007610 X
Telephone Number:	865-927-9440
Fax Number:	865-927-9552
Contact Person:	Steve Drevik
E-mail Address:	info@agilairecorp.com
Company Web Site:	www.agilairecorp.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending January 31, 2011.

AMERICAN ECOTECH LLC, 100 ELM ST FACTORY D, WARREN, RI 02885

PRICING SHEET NIGP 4930403

	YES	NO
ACCEPT FUTURE SOLICITATIONS VIA EMAIL:	[X]	[]
HAVE INTERNET CAPABILITY:	[]	[X]

1.0 PRICING:

	CATEGORIES	DO YOU PROVIDE ? (Y/N)	BRAND	PRICE (+/-) % OF CURRENT CATALOG
1.1	<u>Analyzers:</u>			
	Ozone	Y	Ecotech	-10 %
	NOY	Y	Ecotech	-10 %
	NOX	Y	Ecotech	-10 %
	CO Gas Analyzer	Y	Ecotech	-10 %
	SO2 Gas Analyzer	Y	Ecotech	-10 %
1.2	<u>Multi-Gas Calibrators</u>	Y	Ecotech	-10 %
5.0	<u>Calibration Gasses</u>	Y	Scott	%
6.0	<u>Various Accessories</u> (from EX. 2)	Y	Ecotech	%

Terms:	Net 30
Vendor Number:	W000000484 X
Telephone Number:	401-247-0100
Fax Number:	401-537-9166
Contact Person:	Andy Tolley
E-mail Address:	info@americanecotech.com
Company Web Site:	www.americanecotech.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending January 31, 2011.

HI-Q ENVIRONMENTAL PRODUCTS CO, 7386 TRADE ST, SAN DIEGO, CA 92121

PRICING SHEET NIGP 4930403

	YES	NO
ACCEPT FUTURE SOLICITATIONS VIA EMAIL:	[X]	[]
WILL ACCEPT PROCUREMENT CARD:	[X]	[]
WILL OFFER REBATE (CASH OR CREDIT) IF COUNTY USES PROCUREMENT CARD: (Payment shall be made within 48 hrs utilizing the Purchasing Card)	[]	[X] _____ % REBATE
HAVE INTERNET CAPABILITY:	[X]	[]
OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:	[X]	[]

1.0 PRICING:

	CATEGORIES	DO YOU PROVIDE ? (Y/N)	BRAND	PRICE (+/-) % OF CURRENT CATALOG
3.0	<u>Air Samplers:</u>			
	Sequential			%
	Continuous Duty	<u>Y</u>	<u>HI-Q</u>	<u>LIST</u> %
6.0	<u>Various Accessories</u> (from EX. 2)			%

Terms:	Net 30
Vendor Number:	W000000926 X
Telephone Number:	858-549-2820
Fax Number:	858-549-9657
Contact Person:	Marc Held
E-mail Address:	marc@hi-q.net
Company Web Site:	www.hi-q.net
Certificates of Insurance	Required
Contract Period:	To cover the period ending January 31, 2011.

SONOMA TECHNOLOGY INC., 1360 REDWOOD WAY STE C, PETALUMA, CA 94954

PRICING SHEET NIGP 4930403

	YES	NO
ACCEPT FUTURE SOLICITATIONS VIA EMAIL:	[X]	[]
WILL ACCEPT PROCUREMENT CARD:	[]	[X]
WILL OFFER REBATE (CASH OR CREDIT) IF COUNTY USES PROCUREMENT CARD: (Payment shall be made within 48 hrs utilizing the Purchasing Card)	[]	[X] _____ % REBATE
HAVE INTERNET CAPABILITY:	[X]	[]
OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:	[X]	[]

1.0 PRICING:

	CATEGORIES	DO YOU PROVIDE? (Y/N)	BRAND	PRICE (±)% OF CURRENT CATALOG
1.1	Analyzers:			
	Ozone	Y	ThermoFisher	-2%
		Y	ThermoFisher	-2%
	NOy	Y	ThermoFisher	-2%
	NOx	Y	ThermoFisher	-2%
	CO Gas Analyzer	Y	ThermoFisher	-2%
	SO ₂ Gas Analyzer	Y	ThermoFisher	-2%
1.2	Multi-Gas Calibrators	Y	ThermoFisher	-2%
3.0	Air Samplers:			
	Sequential	Y	ThermoFisher	-2%
	Continuous PM ₁₀ /PM _{2.5}	Y	ThermoFisher	-2%
		Y	ThermoFisher	-2%
6.0	Various Accessories	Y	RM Young	-12%
		Y	MetOne	-7%
		Y	Universal Towers	-7%

SONOMA TECHNOLOGY INC., 1360 REDWOOD WAY STE C, PETALUMA, CA 94954

Terms:	Net 30
Vendor Number:	W000010973 X
Telephone Number:	707-665-9900
Fax Number:	707-665-9800
Contact Person:	Kristen Force
E-mail Address:	sti@sonomatech.com
Company Web Site:	www.sonomatech.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending January 31, 2011.

TELEDYNE API, 9480 CARROLL PARK DR, SAN DIEGO, CA 92121

PRICING SHEET NIGP 4930403

	YES	NO
ACCEPT FUTURE SOLICITATIONS VIA EMAIL:	<input checked="" type="checkbox"/> [X]	<input type="checkbox"/> []
WILL ACCEPT PROCUREMENT CARD:	<input type="checkbox"/> []	<input checked="" type="checkbox"/> [X]
WILL OFFER REBATE (CASH OR CREDIT) IF COUNTY USES PROCUREMENT CARD: (Payment shall be made within 48 hrs utilizing the Purchasing Card)	<input type="checkbox"/> []	<input checked="" type="checkbox"/> [X] _____ % REBATE
HAVE INTERNET CAPABILITY:	<input checked="" type="checkbox"/> [X]	<input type="checkbox"/> []
OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:	<input checked="" type="checkbox"/> [X]	<input type="checkbox"/> []

1.0 PRICING:

	CATEGORIES	DO YOU PROVIDE ? (Y/N)	BRAND	PRICE (+/-) % OF CURRENT CATALOG
1.1	<u>Analyzers:</u>			
	Ozone	<u>YES</u>	<u>Teledyne API</u>	<u>-20</u> %
	NOY	<u>YES</u>	<u>Teledyne API</u>	<u>-20</u> %
	NOX	<u>YES</u>	<u>Teledyne API</u>	<u>-25</u> %
	CO Gas Analyzer	<u>YES</u>	<u>Teledyne API</u>	<u>-20</u> %
	SO2 Gas Analyzer	<u>YES</u>	<u>Teledyne API</u>	<u>-20</u> %
1.2	<u>Multi-Gas Calibrators</u>	<u>YES</u>	<u>Teledyne API</u>	<u>-22</u> %
6.0	<u>Various Accessories</u> (from EX. 2)	<u>YES</u>	<u>Teledyne API</u>	<u>0</u> %

Terms:	Net 30
Vendor Number:	W000000958 X
Telephone Number:	858-657-9800
Fax Number:	858-657-9816
Contact Person:	Melanie Danner
E-mail Address:	api-sales@teledyne.com
Company Web Site:	www.teledyne-api.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending January 31, 2011.